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Special Thanks to the following contributors of the CAMBA 2011 Annual Report:

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Amanda Kavanagh/Flux Marketing Communications
www.fluxcommunications.com
We have seen much progress in Brooklyn in the last year, and yet still so much potential remains unfulfilled. The borough’s unemployment rate dropped to 9.5 percent which, while a small step forward, remains unacceptably high. As high unemployment persists, we continue to see families at risk of foreclosure or eviction, adults unable to secure jobs that fully provide for their families and children whose families’ economic woes impact their own education and growth.

At the same time, CAMBA itself felt the effects of the still-weak economy, with governmental budget cuts costing us valuable funding, and threatening workers and even whole programs. But, as in the past, we adjusted and the scope of our work has continued to grow. Brooklyn’s economic success hinges on educating and training its future workforce. In 2011, CAMBA’s youth-based programs served more than 6,000 young people, including 2,100 who took part in safe and creative learning activities at our after-school programs, freeing their parents to earn a necessary living. On the older end of the youth spectrum, CAMBA provided high school students with hands-on work experience through subsidized internships and summer jobs.

To bolster the current workforce and those aspiring to join it, we connected 875 low-income adults, including 160 asylees and refugees, to jobs at an average wage of more than $10 an hour. And much of our work spoke directly to the entrepreneurial spirit blossoming around the borough: We taught business management skills to more than 600 entrepreneurs; provided technical assistance to 10 businesses, increasing revenue by $1.42 million; and loaned $179,000 to 15 entrepreneurs, creating or preserving 33 jobs.

The need for safe and affordable housing continues to be paramount for so many. This year saw major accomplishments and the continuation of ever-important efforts. With CAMBA Housing Ventures, we were proud to break ground on CAMBA Gardens, a 209-unit national model for supportive housing. Another of our supportive developments, 97 Crooke Avenue, opened its doors (and its 53 units) for the first time. Further, we helped over 5,000 individuals and families obtain or hold on to stable, permanent housing.

Of course, Brooklyn’s families will only be drivers of our economy if they are healthy. This year, we gave out healthy food to 37,785 people at our Beyond Hunger Emergency Food Pantry. Other programs strove to instill a lasting and sustainable healthy lifestyle: The Brooklyn Partnership to Drive Down Diabetes ran a social marketing campaign and workshops to combat the borough’s high diabetes occurrence and promote exercise and healthy dietary choices, and our HIV/AIDS Services helped nearly 900 HIV-positive clients maintain a connection to primary medical care.

Here in our Annual Report, you will find a handful of the year’s most inspiring stories. We hope you enjoy reading about our clients’ successes and share our pride in the impact CAMBA’s program leaders and staff have on our communities every day.

Joanne M. Oplustil
Executive Director
2011 OUTCOMES

- **Connected** 875 low-income adults to jobs, at an average wage of more than $10 an hour, including 160 recently-arrived asylees and refugees
- **Trained and certified** 348 security officers, successfully placing 23% in security-sector employment
- **Taught** 646 entrepreneurs and aspiring entrepreneurs small-business management skills, from social marketing to financial reporting and credit repair
- **Provided** technical assistance to 10 existing businesses, increasing revenue by $1.42 million
- **Loaned** $179,000 to 15 entrepreneurs, creating or preserving 33 jobs

“I can 100% say that my business would not be where it is today without CAMBA.”

— Ricardo Rodriguez

**Ricardo Rodriguez**

When 9/11 happened, I used to work in the twin towers. Without my job, I needed help, so I was referred to HPD for rental assistance. Through the Family Self-Sufficiency Program, they referred me to CAMBA. I took a couple of workshops and one workshop that really struck me was ‘How to Start a Business.’ It was really cool, because they always offered food, a nice environment, people were friendly. It wasn’t like you were treated like a client. You were more treated like a customer. Like ‘what can we do?’ Then I took the entrepreneurial workshop, which was really helpful. I followed through with the loan process and eventually it happened for me. I started my business. I’ve always been interested in lighting cause of the construction business I’m in. With the loan, I bought 1,000 bulbs, I put together a marketing plan. A lot of the money’s been going to paying back the loan but, also, my first three months open, I was able to purchase bulbs and sell them right away. I can 100 percent say that my business would not be where it is today without CAMBA. No bank would be giving me a loan. My credit was horrible. CAMBA knew that, but CAMBA looked beyond that. CAMBA actually looked at me, my story, what I was presenting, and said ‘You know what? Let’s take a shot with this.’

**Marlene Gomes**

I was looking for a job, because I used to be a schoolteacher in my native country. And when I came here, I started working with private people in their homes, taking care of children. But at some time, you got to move on and I started looking for childcare [jobs] on a more structural basis. I used the Internet, and I used people, but I was so unsuccessful for months. So one day, a sister of mine asked me ‘So why not try CAMBA?’ Because they help people to get jobs. I made a call, I came and I signed up with CAMBA. They helped me with the resume preparation, interview training. And... I was successful. With the second interview I did, which was with Women In Need, they took me for the job. I’ve been working with them since April of last year. I’m a teacher’s assistant for children. It’s very rewarding. Now I realize that there are many people out there who need help. They lost their jobs, they need help. We know it, but when you’re actually put in the position to see and hear, it’s different.
Kessina Cheriza

I was in Color of Peace. It all started when I heard about the Nike Step it Up competition, and she [Ms. Regina] wanted to put us in it, because we were dancing in CAMBA for like years now. At the end we made it to the final competition. And even though we made it to fourth place, I think we all won, because we learned something new about ourselves. Color of Peace was anti-gang violence. For the competition, we needed a community service project, so I came up with the idea of a peace rally. We asked the community to come, we asked a DJ to come. We had games for the kids to play, we had food, we had bracelets to sell. And we had a lot of signatures. I didn’t think we could pull it off, but we did. CAMBA has prepared me a lot, because I’ve seen so many different things and so many different people and I have been outside the box. Like I’m not closed in. It just helps, cause you know what people want and what they are looking for, so you know how to behave and what to do with your life to succeed because of CAMBA.

Enrique Perez

I was in seventh grade when I first came to Beacon. My cousin was like, come on. It will be fun to do archery. I wanted to stay home and watch cartoons but he convinced me. And the first time Coach actually let me shoot, my first time. I hit a 10. I loved it. After a while, my cousin didn’t want to come anymore, so I quit too. But I missed one of Coach’s tournaments, and I just had to come back. When Coach sees that people are really committed, he invites them to the Signature Archers Club. I’ve gotten to go to indoor tournaments in Massachusetts, Rhode Island, Virginia. I even got to fly in a plane to California. In four years, I hope to be on the Olympic Team. Now I’m at City College, studying psychology. Coach was really hard on us about school. If you don’t keep your grades up, you don’t get to shoot. He looks at our report card and everything. When you come here, it’s like a family. They try to make learning fun. I’ve made so many great friends.

Donta Mathis

Last year, Debra picked me to be in the Tribeca Film Festival group. And we picked my movie to make as our documentary: Love, Hate and Weight. It was about how people love you for your weight because you’re a cute chubby kid. But also sometime they hate you for your weight. We interviewed all these people. I got to interview the model. It was so exciting making the film and seeing it shown at the film festival. We walked down the red carpet and everything. When it was over, all these people came up and asked me about the movie. It was really like being a star. When I grow up, I want to be an actor and a singer and a dancer. I think, if kids are thinking about whether they should come to Beacon, they should come. It will help make you famous.

“You know what to do with your life to succeed because of CAMBA.”

— Kessina Cheriza

2011 OUTCOMES

- Engaged more than 2,100 children with safe and creative learning activities while their parents worked
- Provided nearly 750 high school students with hands-on work experience at subsidized internships and summer jobs
- Supported 187 students at Liberation Diploma Plus High School, a small school for overage/under-credited students, helping to achieve a graduation rate of 66%
- Helped 82% of the 22 school-age children in the Even Start Family Literacy Program increase their literacy by at least one level
- Increased the literacy skills of more than 650 adults by at least one educational level
2011 OUTCOMES

- **Provided** emergency food packages to 37,785 people at our Beyond Hunger Food Pantry
- **Supported** 226 new parents through Healthy Families Home Visiting, connecting 80% of participants to a job, educational program or job training program by their baby’s first birthday
- **Reunited** 25 refugees with their families, from countries such as Burma, Cuba, Colombia, Honduras, Iraq, Sudan, and Vietnam
- **Provided** foster care prevention services to 237 families, not one of which had their children placed in foster care
- **Enrolled** 62 men and women into Diabetes Self-Management Groups through the Brooklyn Partnership to Drive Down Diabetes

Carlos and Yanira Guardado

Carlos: Someone sent me here [CAMBA] because I had a fight with my daughter. They helped me control my anger, they showed me the difference between punishment and discipline.

Yanira: I feel as if they made the family come closer, understand communication. That’s what I feel was… yeah they helped with all that. Now we speak more to each other, we communicate as many ways as possible, we watch movies together. It’s fun. [CAMBA] is really great. It would help anybody with any problem… with everything. It’s great.

Carlos: It’s a great opportunity to learn things you don’t know. I went to class every Tuesday, for 12 weeks. We have more communication, like she told you, and we go out a lot. Before we didn’t do that—I guess that’s why we had problems. Now we are planning to do what I have learned: go to the movies, barbeque sometime in the summertime. We didn’t used to do that. Now we’re planning to do it more.

“They showed me the difference between punishment and discipline.”

— Carlos Guardado
2011 OUTCOMES

- **Provided** 406 units of supportive permanent housing and nearly 50 units of transitional housing to individuals living with HIV/AIDS
- **Helped** 90% of our approximately 900 HIV-positive clients maintain a connection to primary medical care, including 51 who were homeless or unstably housed
- **Reached** 1,746 community members with our Anti-Stigma Theatre Troupe and tens of thousands of Brooklyn residents with a social marketing campaign using bus tail-light posters, bus shelter posters and subway advertisements
- **Provided** 1,800 hot meals, 130 food pantry bags and 95 food vouchers to individuals living with HIV/AIDS and their minor children

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“I intend to go to school for nursing. That’s my future goal.”
— O’Marie Henry

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O’Marie Henry

I heard about CAMBA when I went to Community Health-care Network (that was a clinic that I go to), to see my doctor. I went to CAMBA supportive services. It was for assistance mostly—supportive assistance, housing, insurance and doctor—those kinds of things. So through that, I was able to get the support that I need. I talked to people, and through them, I got my micro assistance. I was able to accomplish things like getting my housing through GMHC. And here we are. CAMBA, they fight for you. CAMBA has a strictly professional attitude, friendly people... they expose you to a lot of things, they keep you updated with everything.

Now I reach out to guys who are positive, and I go to the clubs and get condoms from the clinic that I attend. And at night I go out in the street in the city and reach out to these guys. I helped three guys to get treated already. I intend to go to school for nursing. That’s my future goal. If I was in the nursing field, I think I want to deal with people who are positive. I want to do nursing, but also counseling as well. Because I can reflect back to my story and to my life and share to somebody else.

Tammy Gilliam

I was first looking for an apartment, a friend of mine told me about CAMBA Scattered Site program. This program helped me tremendously—it helps me to become more independent. I was using drugs during that time. When I was in the program, it helped me stop. I was able to get the support, and the case manager talked to me about the image of a better life. To this day, I am 17 years clean, and I attribute it to CAMBA and my case manager.

I work as a peer educator for CAMBA. I educate the people about HIV stigma. I want people to know that it’s okay to have a friend who is HIV positive. You can still talk, you can still walk with them, do casual things with them. As for my kids too, I want them grow up able to be comfortable with people who have HIV. There’s nothing I can’t do right now, as far as going on with my life. I was in a domestic violence relationship at one point and CAMBA helped me get out of the situation, and helped me meet my now soon-to-be husband. I do see my future as pretty bright.
2011 OUTCOMES

- **Placed** 3,000 individuals and families into safe, stable permanent housing
- **Helped** more than 2,000 families avoid eviction and remain stably housed
- **Opened** 53 new units of supportive housing at 97 Crooke Avenue
- **Broke ground** on CAMBA Gardens, a national model for supportive housing, which will provide 209 units on the campus of Kings County Hospital Center

"If you have a problem, people are here for you."

— Ocita Lambie

Ocita Lambie
Two years ago, I went to the hospital for pneumonia and stayed for six months. In the meantime, I was going through personal changes, like giving up my children for adoption. When I did return home, there were some problems, but my CAMBA case manager was right on it. I started attending groups more: a women’s group that really, really helped me with the loss of my children; really made me come to terms with the fact and get rid of a lot of the anger and the hurt that I felt. So that helped a lot. We do a lot here, we have the different groups, different outings and everything, and it’s just like, we as tenants... we use what we got to be happy. And the staff... they pull out all types of stops to make us happy. A lot of people are benefiting, because we have a safe building. If you get sick, people are there for you, if you have a problem, people are there for you. But you have to grasp it also, and you have to want it also.

Francisco Betancourt
Opportunity House was a great place to be and the case workers were wonderful. I got divorced, so I had to leave (home) and I really didn’t want to stay with my daughters because they were married already, and I didn’t want to be a bother. I also had three operations in my heart. Now I have a pacemaker, and I’m on disability because of that. Bellevue Hospital sent me to Opportunity House and it helped me feel more healthy. I’m here (moved to permanent housing) because of Ms. Rodriguez, my case worker at Opportunity House. It is excellent here. The place is nice, the rooms are very private. Others should fight for themselves, take the chance of using the opportunities that the shelters are giving them. CAMBA is one of the places that I know takes care of their people.
2011 Outcomes

- Assisted 1,286 immigrants, including 182 citizenship applications
- Eliminated $250,000 in consumer debt through legal representation and financial counseling for more than 700 individuals
- Kept 220 homeowners at risk of foreclosure in their homes
- Represented nearly 150 domestic-violence victims in a variety of legal matters including immigration, family law, consumer debt and housing

Exalus Belizaire

CAMBA helped me get my Green Card in 2004. It was very useful, because I could go to Haiti to see my family, and I could work also. They helped me get my citizenship here in 2010. They helped me very much. I know nothing about immigration. I have my four sons and two grandsons that had to come to the U.S., and they helped with all the papers at CAMBA. I have one son who came in 2004, and he has his citizenship (with help) from CAMBA. Nobody took a dime from me. Everything was free. I send a lot of people here, telling them they can come for free and CAMBA will take care of them.

“I send a lot of people here, telling them they can come for free and CAMBA will take care of them.”

— Exalus Belizaire
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<thead>
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<th>In-kind Donations</th>
<th>Services</th>
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<td>Our Lady of Refuge Church</td>
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<td>Old First Reformed Church</td>
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<td>NYSUM Ministry</td>
<td>Anthony Nocerino</td>
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<td>Madison Avenue Baptist Church</td>
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<td>Our Lady of Refuge Church</td>
<td>Marilyn Adams</td>
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CAMBA is proud to be one of the nation’s premiere purveyors of Shona sculptures. Proceeds from our Annual Sale and Exhibition of Stone Sculpture from Zimbabwe directly support our programs and services. Zimbabwe, a southern African country whose name literally means “the house of stone”, is known for its remarkable stone sculptors. Semi-abstract works created by artists of the country’s largest ethnic group can be found in the collections of many of the world’s most discerning art collectors, including the Museum of Modern Art in New York City, the Musée Rodin in Paris, the Rockefellers, and Queen Elizabeth II of England. CAMBA’s Annual Sale and Exhibition of Stone Sculpture from Zimbabwe features works by many noted and established sculptors, as well as the offerings of emerging artists. Our 1,500 square-foot gallery at 19 Winthrop Street provides exhibition space to one of the most impressive collections of Shona sculptures in the United States.

Because of the deteriorating political climate in Zimbabwe and the resultant downturn in foreign tourism, there are few other venues for these artists to find a market for their work. CAMBA’s commitment to retaining a Shona gallery allows us both to offer these works at reasonable prices and to enable the sculptors to continue their artistic endeavors. These stone sculptures can be viewed and purchased by appointment, online and during our annual sale and exhibition. Forty percent of the purchase price of each sculpture is tax deductible. Proceeds from the sales benefit CAMBA and its programs.

To learn more about CAMBA’s Shona sculpture and view items available for purchase, please go online to: www.shonasculptures.com.
For 30 years, your generous support has enabled CAMBA to remain flexible in response to community needs and to respond immediately to families and individuals in crisis.

Types of Gifts

- **Cash** - This is the simplest and most immediate way for you to support CAMBA. Gifts may be made by check or online at www.camba.org. You can make a greater impact than you think - and it couldn’t be easier. Become a CAMBA Sustainer by allocating an automatic withdrawal from your checking account/credit card of at least $10.00 per month. You will be recognized as a sustainer in CAMBA publications and on the CAMBA website. You can also mail a check, payable to CAMBA, Inc., to the attention of the Development Office at CAMBA, 1720 Church Avenue, Brooklyn NY, 11226.

- **Corporate Matching Gifts** - You can increase the value of your gift -often up to 100 % - if you or your spouse works for a company with a matching gift program. Please check with your human resources department for more information.

- **Bequests** - By preparing and maintaining an up-to-date will, you may save your heirs from problems that can arise when you fail to plan. After first providing for your loved ones, you can help to assure that CAMBA will be there for those who are facing poverty, homeless and other barriers to self sufficiency, for many years to come.

- **IRA Transfers** - If you own a traditional or a Roth IRA, and are age 70 or older, you can directly transfer up to $100,000 a year to CAMBA, without having to pay taxes on the withdrawal. NOTE: This rule does not apply to employer sponsored retirement plans.

- **Memorial/Honorary Gifts** - Remember or honor a friend or family member by means of a gift to CAMBA. We will promptly notify the designated recipient of the gift.

- **Gifts of Appreciated Stock** - If you own low-yielding stocks, mutual funds or other securities that are worth more than you paid for them, you can contribute them to CAMBA, get a tax deduction for the full current value, and avoid the capital gains tax you would have incurred if you had sold the assets outright. In effect, you are allowed to use the “paper profits” in the investment to make a larger gift to CAMBA than you can make from current income. If you wish to contribute securities that are worth less than your original purchase price, it is best to sell them, take the loss, and then get a tax deduction for contributing the cash proceeds to CAMBA.

- **Other Planned Gifts** - You can also donate various trusts, annuities and gifts of significant non-cash assets, such as real estate to CAMBA.

- **In-kind Contributions** - CAMBA’s programs have continuing needs for gifts of clothing in good condition, toys, books, furniture, and food to stock the food pantry.

Please call CAMBA’s Senior Director for Strategic Partnerships at 718-287-2600 ext. 20305 to discuss how you can make a contribution that is compatible with your current resources and philanthropic objectives.
**Revenues**

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<th>Year</th>
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<th>2010</th>
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<td>Total Revenue</td>
<td>$83,113,412</td>
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**Expenses**

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<tr>
<td>Total Expenses</td>
<td>$82,815,779</td>
<td>$77,768,111</td>
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**Statement of Functional Expenses**

- Housing Services & Development
- HIV/AIDS Services
- Education & Youth Development
- Family Support Services
- Legal Services
- Economic Development

**Statement of Net Assets**

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<th>Year</th>
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<tr>
<td>Beginning of Year</td>
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<tr>
<td>End of Year</td>
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*The total revenue for 2007 does not include affiliates. Revenues are combined for all other years.

**An additional affiliate, Songea Holding Company, was combined in the 2009 financial statements and consequently the 2008 comparative statements were restated in the 2009 financial statements.*